



# **With Respect to the Japanese: A Guide for Westerners (Interact Series)**

*John C. Condon*

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Did you know there is a proper way to give and receive business cards in Japan? Americans and the Japanese communicate daily in business, education, and social settings. The two cultures, however, are vastly different, which can cause unexpected miscommunications. Readers will discover how to avoid embarrassing the Japanese, as well as how to earn their respect. In *With Respect to the Japanese: A Guide for Americans*, John C. Condon presents Japanese culture in simple, concise language in this essential guide for Americans. He explains Japanese collectivism in contrast to American individualism, as well as how this overriding societal characteristic affects decision-making, rhetoric, management styles, behavior in the workplace, and much more. Condon examines the critical elements of Japanese culture that affect the way Japanese and Americans perceive and react to each other, and then offers concrete guidelines for establishing effective relationships.

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