

### 6 Hours To 6 Figures: Becoming A Trusted Senior Insurance Advisor

Brandon L Clay

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# 6 Hours To 6 Figures: Becoming A Trusted Senior Insurance Advisor

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**6 Hours To 6 Figures: Becoming A Trusted Senior Insurance Advisor** Brandon L Clay Are you pursuing a career in the explosive Senior Insurance Advisor Industry?

This training guide and manual from 17 year industry expert and world-class trainer, Brandon Clay is the key to success!

Every day, all over this country, 10,000 people are turning 65. This rapidly expanding population is facing a myriad of choices and decisions - ranging from money management to healthcare. As they make the transition, they need a series of advisors who can help them successfully navigate the choices.

The successful Trusted Senior Insurance Advisor can lay the groundwork and establish a firm foundation of a secure retirement. Educated and ethical advisors can positively impact the lives of a deserving population and in the process, earn a high 6-figure income.

"As you serve, you deserve" - Brandon L Clay

6 Hours to 6 Figures is a industry manual and workbook designed to help those new to the senior insurance industry and seasoned veterans. Anyone who is looking for instruction and inspiration to reach and serve a broader audience will benefit from the powerful material contained in this in-depth manual & workbook.

What can you learn in 6 hours?

- Hour #1 Understand The Senior Insurance Advisor Opportunity!
- Hour #2 Learn the Power of the 3 Core Products of the Advisor's Portfolio
- Hour #3 The Financial Opportunity
- Hour #4 Secure Clients With No Marketing Money & Creating A Referral Machine!
- Hour #5 The Sales Process Serve Purposefully, Sell Masterfully & Generate 6-Figures!
- Hour #6 Take Your Business To The Next Level & Generate 6-Figure Renewal Income!

What can you change in 6 hours?

EVERTHING!!!



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