



Claims: How To Collect Insurance Money Without A Lawyer

Gordon G. Smith

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A practical, easy to read, easy to understand guide for anyone with an insurance claim to gather the necessary information, place a value on the claim and present the information to an insurance company representative in a compelling and convincing way. The book explains why, in most cases, a lawyer is not needed to collect insurance money. Included are discussions of bodily injuries, damage to cars, what information is needed to convince an insurance adjuster of the value of the claim and methods of negotiating for the best recovery possible. The best part is that people following these methods then get to keep all the money for themselves instead of sharing up to one-half of it with a lawyer. The book even covers relationships with lawyers, if one has already been hired.

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