



Success Consulting Workbook

Mervin Evans

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The workbook UPC: 889290208064 Success Consulting is a DVD that will teach you how to make Big \$\$\$ in a one of the most exciting industries in North America. A consultant (from Latin: consultare "to discuss") is a professional who provides professional or expert advice[1] in a particular area such as security (electronic or physical), management, accountancy, law, human resources, marketing (and public relations), finance, engineering, science or any of many other specialized fields. A consultant is usually an expert or a professional in a specific field and has a wide knowledge of the subject matter.[2] The role of consultant outside the medical sphere (where the term is used specifically for a grade of doctor) can fall under one of two general categories: • Internal consultant - someone who operates within an organization but is available to be consulted on areas of specialism by other departments or individuals (acting as clients); or • External consultant - someone who is employed externally (either by a firm or some other agency) whose expertise is provided on a temporary basis, usually for a fee. As such this type of consultant generally engages with multiple and changing clients. The overall impact of a consultant is that clients have access to deeper levels of expertise than would be feasible for them to retain in-house, and may purchase only as much service from the outside consultant as desired. Everything you need to know about building a successful, world-class consulting practice is covered in this DVD. Whether you are a veteran consultant or new to the industry, an entrepreneur or the principal of a small firm, Success Consulting tells you absolutely everything you need to know to create and expand a seven-figure independent or boutique consulting practice. Expert author Mervin Evans, who coaches consultants globally and has written more 100 books, shares his expertise on how the industry can make Big \$\$\$ for you.



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