



# **The Process of Financial Planning: Developing a Financial Plan, 2nd Edition (National Underwriter Academic)**

*Ruth H. Lytton PhD, John E. Grable PhD CFP® RFC, Derek D. Klock MBA*

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The Process of Financial Planning: Developing a Financial Plan, Second Edition, builds on four cornerstones: the profession, fundamental tools, the systematic financial planning process, and the plan as a product of financial planning. This edition of the text integrates these cornerstones into a sound educational approach that has been refined to meet the needs of students learning both the process of financial planning and the tasks associated with writing and communicating a plan to clients.

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